

INVITATION TO PROVIDE FOOD AND BEVERAGE SERVICES TO DALHOUSIE YACHT CLUB

74 Lighthouse Rd
St Catharines ON,
L2N 7P5

Proposal:

Qualified food and beverage service contractors are invited to submit their qualifications in accordance with the requirements and provisions provided in this invitation.

Background:

The Dalhousie Yacht Club originated in 1937 and has been located in Port Dalhousie harbour since its inception. It presently has 250 members, and provides its membership full bar and dining facilities on an 11 1/2 month a year basis and generally 5 days a week in summer and 4 in winter months.

In recent years the annual volume has varied from approximately \$225,000 to \$325,000. This is based on lunches, dinners and special club functions as well as non-member group functions and weddings.

Licensed areas include bar and dining room – 100 person; north patio – 40 persons; and west patio – 40 persons. Kitchen facilities and equipment are owned by the Club and provided for the use of the food service contractor.

Services and Conditions:

1. The Contractor shall pay rent based on a percent of net revenues. Net revenue is defined as gross revenue less taxes and tips. The Contractor shall receive the total of food and beverage sales, less applicable taxes and rent.
2. The Club will retain its Liquor License. The Contractor shall purchase on the club's behalf all liquor, beer and wine; and serve all such products.
3. The Contractor shall purchase, prepare, cook and serve all food products. A sample menu is attached as an example of the scope of food items provided by the present Contractor.
4. The Contractor shall hire, pay and instruct all kitchen and wait staff.
5. Hours and days of operation are to be as mutually agreed.

